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## **DEGREES**

Ph.D., Economics, UCLA, 2002.  
M.A., Economics, UCLA, 2000.  
M.A., Economics, Instituto Torcuato Di Tella, Argentina, 1996.  
B.A., Economics, *Magna cum Laude* and University Honors, Universidad de Buenos Aires, Argentina, 1994.

## **PROFESSIONAL EMPLOYMENT**

*Associate Professor*, Department of Economics, Brown University, 2009- .  
*Faculty Research Fellow*, NBER, 2008- .  
*Visitor*, Harvard Business School, Fall 2006.  
*Assistant Professor*, Department of Economics, Brown University, 2002-2009.  
*Assistant Professor*, Universidad de Buenos Aires, 1997.  
*Researcher*, Universidad Argentina de la Empresa, 1994-1997.  
*Research Assistant*, Universidad Argentina de la Empresa, 1993-1994.  
*Statistics Assistant*, FIEL, 1992.

## **RECENT PUBLICATIONS**

“Cooperation under the shadow of the future: experimental evidence from infinitely repeated games,” *American Economic Review* 95(5), December 2005.  
“*Plata o Plomo?*: Bribes and Threats in a Theory of Political Influence,” with Ernesto Dal Bó and Rafael Di Tella, *American Political Science Review* 100(1), February 2006.  
“Social Norms, Cooperation and Inequality,” *Economic Theory* 30(1), January 2007.  
“Tacit Collusion under Interest Rate Fluctuations,” *RAND Journal of Economics* 38(2), Summer 2007.  
“Reputation When Threats and Transfers Are Available,” with Ernesto Dal Bó and Rafael Di Tella, *Journal of Economics and Management Strategy* 16(3), Fall 2007.  
“Political Dynasties,” with Ernesto Dal Bó and Jason Snyder, *Review of Economic Studies* 76(1), January 2009.  
“Love, Hate and Murder: Commitment Devices in Violent Relationship,” with Anna Aizer, *Journal of Public Economics* 93(3-4), April 2009.

“Institutions and Behavior: Experimental Evidence on the Effects of Democracy,” with Andrew Foster and Louis Putterman, *American Economic Review* 100(5), December 2010.

“The Evolution of Cooperation in Infinitely Repeated Games: Experimental Evidence,” with Guillaume R. Fréchette, *American Economic Review* 101(1), February 2011.

“Workers, Warriors and Criminals: Social Conflict in General Equilibrium,” with Ernesto Dal Bó, *Journal of the European Economic Association* 9(4), August 2011.

## **RECENT RESEARCH PAPERS**

““Do the Right Thing:” The Effects of Moral Suasion on Cooperation,” with Ernesto Dal Bó, September 2009.

“Strategy Choice In The Infinitely Repeated Prisoners Dilemma,” with Guillaume Fréchette, October 2011.

## **CHAPTERS**

“Experimental Evidence on the Workings of Democratic Institutions” in *Economic Institutions, Rights, Growth, and Sustainability: The Legacy of Douglass North*. Forthcoming, Cambridge University Press.

“Conflict and Policy in General Equilibrium: Insights from a Standard Trade Model,” with Ernesto Dal Bó. Forthcoming in *The Oxford Handbook of the Economics of Peace and Conflict*.

## **OTHER PUBLICATIONS AND RESEARCH PAPERS**

“Bribes, punishment and judicial immunity,” with Ernesto Dal Bó and Rafael Di Tella, in *Global Corruption Report 2007* by Transparency International, Cambridge: Cambridge University Press.

“High-tension electricity network expansions in Argentina: decision mechanisms and willingness-to-pay revelation,” with Omar Chisari and Carlos Romero, *Energy Economics*, 23(6), 2001.

“High-Tension Network Expansions in Argentina: Decision Mechanisms and Economic Incentives,” in Spanish, with Omar Chisari and Carlos Romero, *Desarrollo Económico*, Vol. 38, Special Issue, 1998.

“Social Security: Efficiency and Equality. An Economic Analysis of the Argentine Capitalization Pension System and the Performance of the Pension Funds,” in Italian, with Omar Chisari and Lucía Quesada, *Diritto ed Economia dell’Asicurazione*, 39(4), 1997.

“A Study of Pension Fund Selection,” in Spanish, Instituto Di Tella Working Paper 210, December 1996.

“Portfolio Composition Regulations and Pension Fund Investments: A Short-Run Simulation Exercise for the Argentine Case,” in Spanish, with Omar Chisari, *Revista de Análisis Económico*, Vol. 11, July 1996.

“Competition and Regulation in the Pension Fund System: Effects on the Capital Market and Income Distribution,” in Spanish, with Omar Chisari, International Pension Fund Regulatory Agencies Conference, Buenos Aires, April 1996.

“Evolution of the Capitalization Pension System and the Administration of the Pension Funds: the First Year of Experience,” in Spanish, with Omar Chisari, *Desarrollo Económico*, Vol. 36, Special Issue, 1996.

“Microeconomic Analysis of the Pension Fund Administrators,” in Spanish, with Omar Chisari and Sebastián Scheimberg, *Previsión Social*, year V, 13 & 15, 1994.

“The New Pension System: Regulations and Portfolio Composition,” in Spanish, with Omar Chisari and Sebastián Scheimberg, Instituto de Economía UADE, July 1994.

## CONFERENCES

Workshop in Applied Game Theory, CIDE, Mexico, October 2011.

Latin American Meeting of the Econometric Society (program committee member), Santiago de Chile, November 2011.

New Directions in Applied Microeconomics: Theory and Evidence, Florence, July 2011.

5th European Workshop on Experimental and Behavioral Economics, Università di Bologna, December 2010.

The Legacy and Work of Douglass C. North: Understanding Institutions and Development Economics, Washington University in St. Louis, November 2010.

Social Dilemmas Conference, University of Houston, September 2010.

Theory and Field Experiments in Political Economy, Radcliffe Institute of Advanced Study, Harvard University, December 2009.

NBER Organizational Economics Meeting, Cambridge, November 2009.

NBER Political Economy Program Meeting (co-organizer), Cambridge, November 2009.

Latin American Meeting of the Econometric Society (program committee member), Buenos Aires, October 2009.

Strategy and the Business Environment Conference, UCLA, March 2009.

Social Dilemmas Conference, Florida State University, February 2009.

Southern Economic Association Meeting, Washington DC, November 2008.

Workshop on Experimental Economics in Developing Countries, CIRANO, Montreal, October 2008.

NBER Political Economy Program Meeting, Cambridge, October 2008.

Third World Congress of the Game Theory Society, Northwestern University, July 2008.

North American Summer Meeting of the Econometric Society, Carnegie Mellon University, June 2008.

Social Dilemmas Conference, Florida State University, February 2008.

Endogenous Institutions and Political Conflict, UC Berkeley, April 2007.

Latin American Meeting of the Econometric Society, Mexico, November 2006.

IMF Sixth Annual Jacques Polak Research Conference, November 2005.

Stanford Institute for Theoretical Economics (SITE), August 2004.

Latin American Meeting of the Econometric Society, Santiago de Chile, July 2004.

Fourth Meeting of the Universidad de Buenos Aires Economists Abroad, Buenos Aires, December 2003.

North American Summer Meeting of the Econometric Society, Northwestern University, June 2003.

Strategy and the Business Environment Conference, Harvard Business School, March 2003.

Economic Science Association Meeting, Cambridge US, June 2002.

North American Summer Meeting of the Econometric Society, UCLA, June 2002.

Southwest Economic Theory Conference IV, UC San Diego, March 2002.

Latin American and Caribbean Economic Association, Montevideo, October 2001.

Far Eastern Meeting of the Econometric Society, Kobe, July 2001.

Second Meeting of the Universidad de Buenos Aires Economists Abroad, Buenos Aires, July 2001.

First Meeting of the Universidad de Buenos Aires Economists Abroad, Buenos Aires, July 2000.

First International Pension Fund Regulatory Agencies Conference, Buenos Aires, April 1996.

## **GRANTS AND AWARDS**

NSF Grant SES-0720753, 2007-2009.

Salomon Research Grant 2003.

UCLA Dissertation Year Fellowship 2001-02.

Doctorate Scholarship, Ministry of Education, Argentina, 1997-1999.

M.A. Scholarship, Instituto Torcuato Di Tella, Argentina, 1995-1996.

## **REFEREE**

American Economic Journal: Macroeconomics, American Economic Review, American Political Science Review, CONICYT (Chilean NSF), Econometrica, Economic Journal, Economic Theory, Economics and Politics, Games and Economic Behavior, International Economic Review, International Journal of Game Theory, International Journal of Industrial Organization, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of the European Economic Association, Journal of Law, Economics, & Organization, Journal of Mathematical

Economics, Journal of Political Economy, Journal of Public Economics, Journal of Public Economic Theory, Journal of Theoretical Politics, Interface, Nature, NSF, Quarterly Journal of Economics, Quarterly Journal of Political Science, Review of Economic Dynamics, Review of Economic Studies, Theoretical Economics.

**MEMBERSHIP IN PROFESSIONAL ORGANIZATIONS**

American Economic Association

Econometric Society

Latin American and Caribbean Economic Association