

# Labor I

11/13/2008

## Today's Agenda

1. Labor categories (13.2)
2. Departures from usual supply & demand framework (13.3)
3. Poverty, nutrition, and labor markets (13.4.1)
4. Nutrition, time and casual labor markets (13.4.2)

Last time--

- We studied land rental markets and forms of tenancy
- Land markets may not always achieve efficient outcome due to missing markets
- Rural labor markets do not always work perfectly either

## 1. Labor categories

- We can broadly distinguish two types of hired labor—casual and permanent
- Laborers hired on casual laborers are hired on some daily arrangement or some pre-specified duration. Usually carry out tasks that are easy to observe like harvesting or weeding
- Laborers hired on permanent/long-term basis more involved with supervisory work or hard-to-observe tasks like application of fertilizer, pesticide, water
- What is the rationale behind this division of tasks?
- But doesn't this conflict with standard supply-and-demand framework? Standard supply-and-demand model may be inappropriate for thinking about long-term relationships

## 2. Standard Model of Labor Supply and Labor Demand

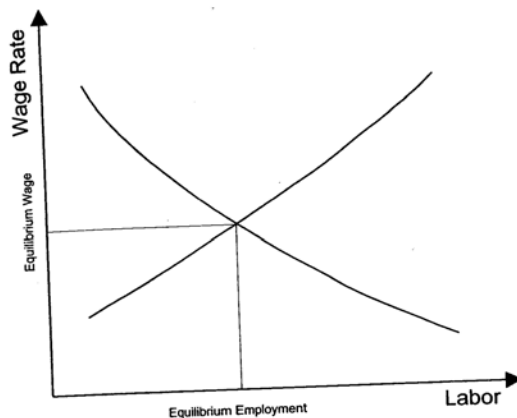


Figure 13.1. Supply of and demand for labor.

- Let's begin with the standard supply-demand theory, and then amend this for particular features of rural markets
- The demand for labor depends on the "going wage" ( $w$ ). If the going wage falls, the demand for labor by employers rises—downward sloping demand curve

- Supply curve for labor derived doing cost-benefit analysis of working. A higher wage is a higher compensation for labor so not only will each worker want to work more but new workers may also decide to enter labor force—upward sloping supply curve
- Intersection of supply and demand gives as equilibrium wage
- What is wrong with this description of labor markets?
  - i. No difference between casual and permanent labor. What happens in tomorrow's labor market has no bearing in what occurs today
  - ii. No difference between labor power and laborers. As we know from capacity curve, this distinction is important because not everyone is physically capable of providing same amount of labor
  - iii. No difference between working for same employer for all periods or finding new employer every period as long as you are employed. No role for firing
  - iv. No such thing as involuntary unemployment. At the equilibrium wage, everyone who wants a job finds one.
  - v. No role for seasonality or uncertainty. Say there is fluctuating demand for labor:

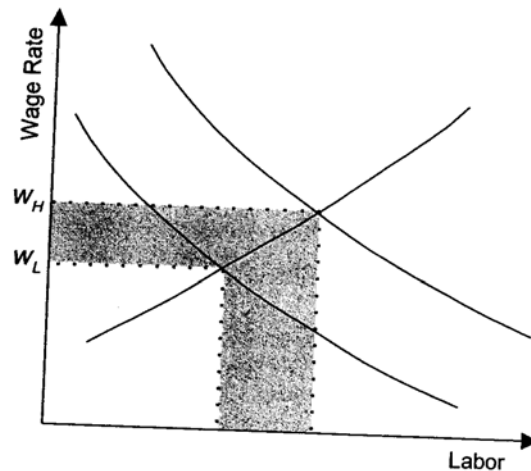


Figure 13.2. Labor market equilibrium under uncertainty.

Evidence from India:

Table 13.1. Unemployment rates, ICRISAT villages, 1975–76.

	Unemployment rates (%)		
	Peak	Slack	Total
Men	12	39	19
Women	11	50	23

Source: Walker and Ryan [1990].

### 3. Poverty, nutrition, and labor markets

#### A. Basic Model

- Recall the capacity curve

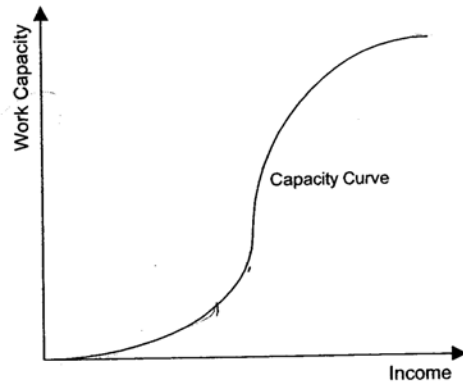


Figure 13.3. The capacity curve.

- Recall piece rate wages

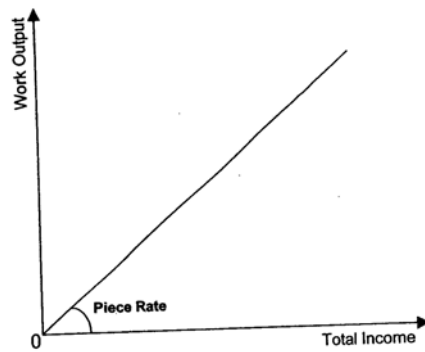


Figure 13.4. A piece rate.

- How much work effort will a person put in given a certain piece rate wage?

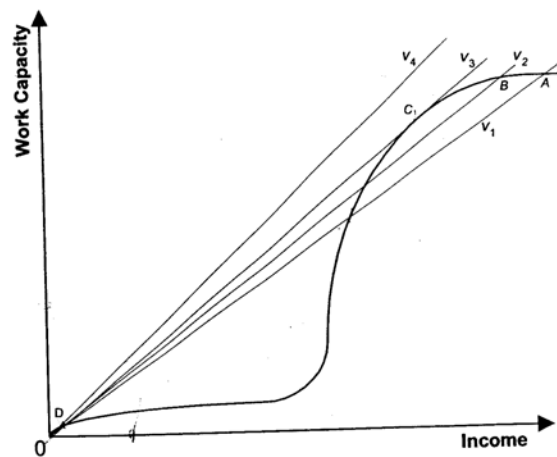


Figure 13.5. Piece rates and work effort.

- What are the individual and aggregate labor supply curves?

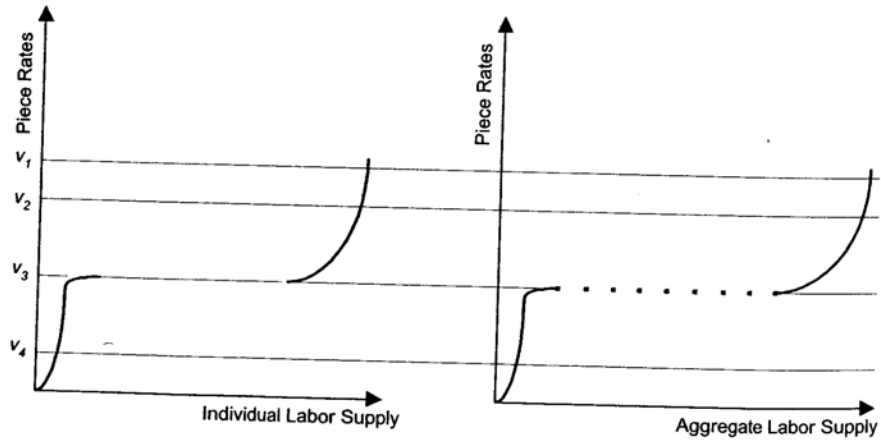


Figure 13.6. Individual and aggregate labor supply.

- To complete the picture, let's add a demand curve and find the equilibrium wage

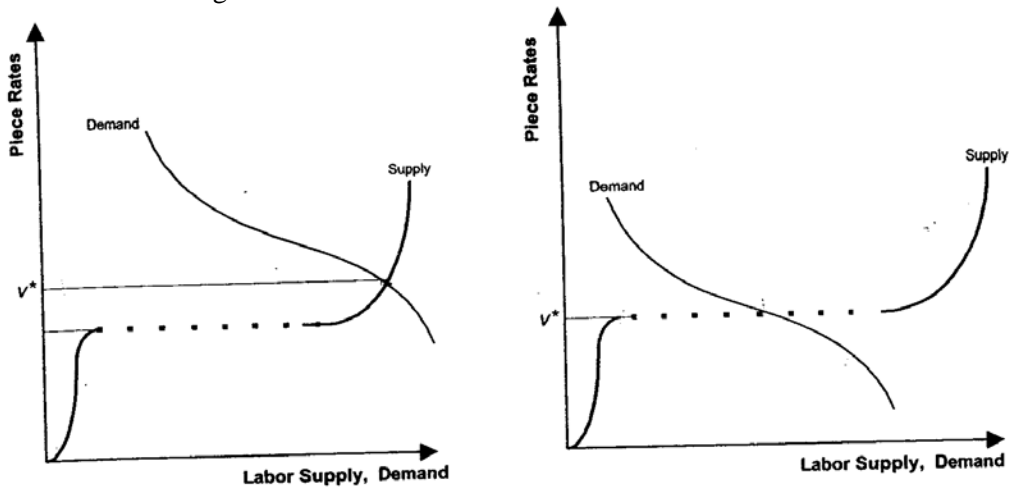


Figure 13.7. "Equilibrium" in the labor market.

- Vicious circle in labor market: lack of market opportunities makes for low wages, and low capacity to work feeds back on the situation by lowering access to labor markets

## B. Non-labor assets

- What happens if a person has some other source of non-labor income e.g rental income
- Capacity curve shifts horizontally to left

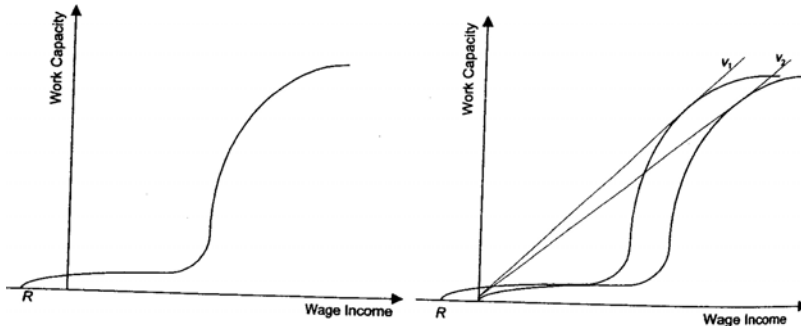


Figure 13.8. How nonlabor assets affect labor income.

## C. Market Equilibrium with Asset inequality

- Only one commodity produced (food) using land and labor
- Each person can supply labor based on identical capacity curves
- Land is unequally distributed
- Demand for labor is sum of all the sum of demands for labor from individual households
- “Threshold piece rate” is minimum piece rate at which person can supply labor to market. Represents least amount for which an individual will be able to work on labor market
- Supply of labor: people with greater amounts of non-labor income will be able to supply their labor at a lower threshold piece because rental income takes care of some of their nutritional needs

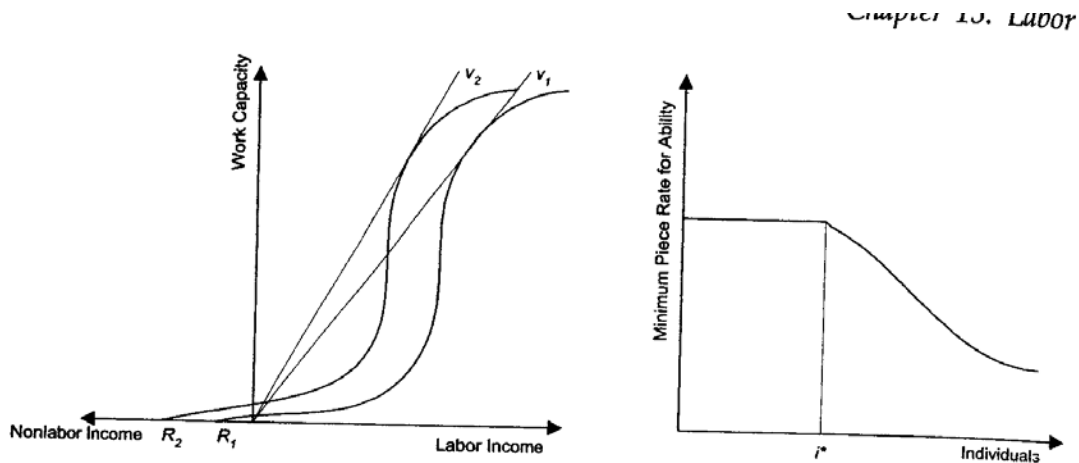


Figure 13.9. The minimum piece rate that determines ability to work.

- But apart from being *able* to work, what about *willingness* to work?
- The minimum wage at which a person is willing to work rises with amount of non-labor income
- Two opposing forces at work, how do they interact?

- Deriving supply curve for labor

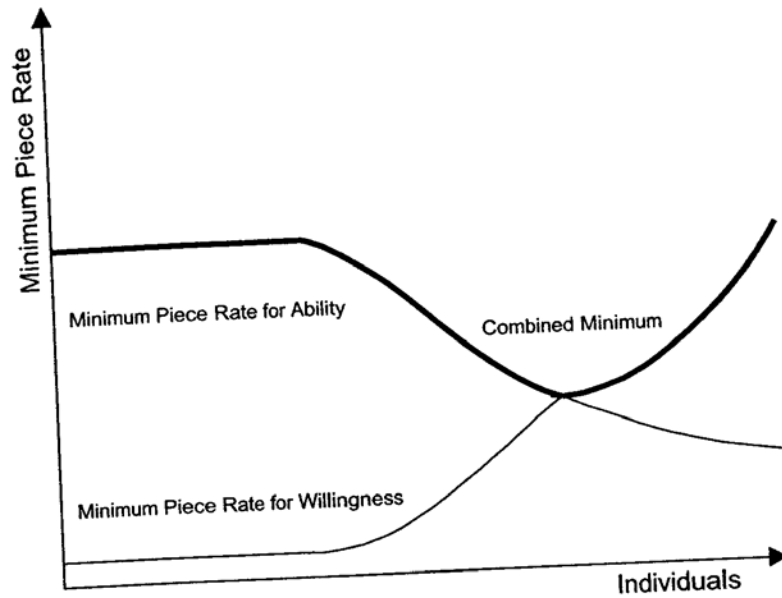


Figure 13.10. Ability and willingness: the combined effect.

- Add demand, market equilibrium

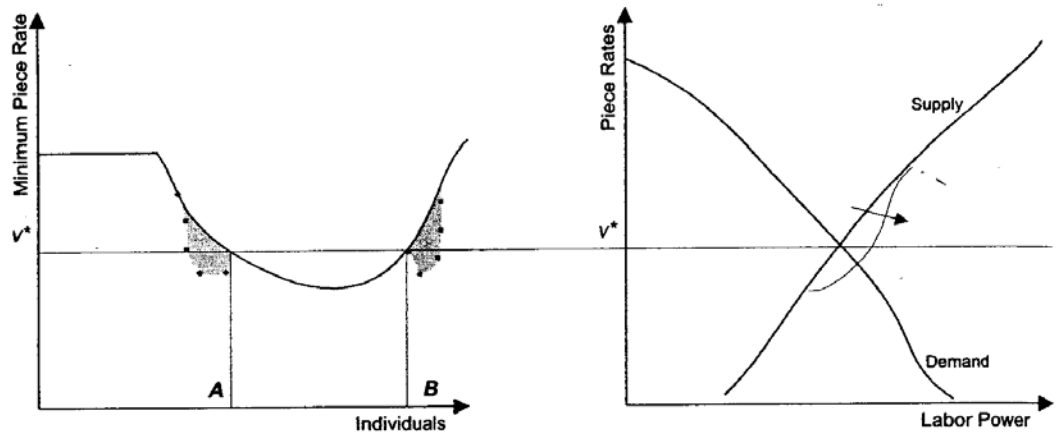


Figure 13.11. Market equilibrium.

- We see involuntary unemployment: people who unable to work because the resulting incomes are not high enough to reproduce the needed work capacity
- What would be the effect of changes in land distribution—like land reform?
- Two immediate effects:
  - Beneficiaries of reform “more able” to work i.e. their minimum piece rate has come down
  - Losers of land become more willing to work so their minimum piece rate has gone down as well

- Labor supply increases, total output in economy increases

#### 5. Casual Labor Markets

- Lack of contracts neglects positive externalities e.g. on-the-job-training
- Same argument can be made for nutritional status
- Let's develop model of person-specific investments that have effect over time
- A worker's current nutritional status (and thus ability to carry out sustained work), depends not only on current consumption but history of consumption
- A and B are different curves because they are affected by nutritional history— which is better?

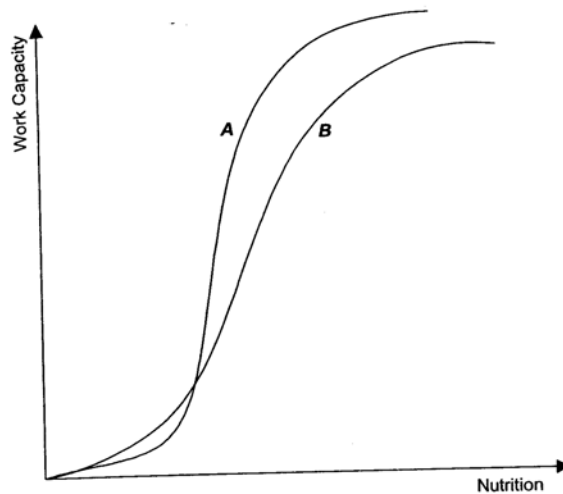


Figure 13.12. Nutritional history and the capacity curve.

- Let's think about features underlying capacity curve
- Two effects "capacity effect" and "resting metabolism effect"
- Employer has incentive to hire person with lower nutritional status
- Casual labor market with limited contracting fails to improve nutritional status of workers and employers also suffer in the process

**Next time: Finish Chapter 13**